

Bain & Company 베인 앤드 컴퍼니

1. 기업 Summary

변화가 계속되는 시장속에서 계속 성장하고 싶다는 의지와 미래 지향적인 회사이다. 1973년에 보스턴에서 설립되어 현재까지 전세계 40개국 65주에 넓은 네트워크를 가졌으며 19000명의 사원을 보유하고 있다. 작년 연매출 58억 달러이다. 전략 컨설팅인 만큼 결과주의가 강하고 네트워크가 넓은 만큼 글로벌 스킬과 교육도 보장한다. 다수의 클라이언트는 일본계기업이며, 기업전략의 내용을 다룬 프로젝트 비율이 가장 많다.

2. 결산서

베인앤드컴퍼니는 연간 Balance sheet를 공개하지 않는것 같다..

https://www.bain.com/globalassets/noindex/2024/bain_report_global-private-equity-repo-rt-2024.pdf

3. 사업보고서

국내 제조 소매 X 영업력 강화 X 생성 AI

기존에는 클라이언트 생성한 AI툴이 있었지만, 활용방법이 구체적이지 않았고 현장 어프라이가 어려웠다. 하지만, 베인에서 연내 효과 창출, 툴 진화의 길 로드맵화 지원을 통해서 연간 100억엔 이상을 창출하는 방법을 특정가능하게 하고 현장에서 효과가 미미해서 경영부분에서 활용범위를 넓히기로 방향을 전환하기로 결론이 나왔다.

헬스케어 X 전사수익개혁 X 생성 AI

클라이언트가 생산성 개혁에 생성 AI 툴 전면 도입을 지향함. 베인에서는 생성 AI 활용을 중심으로 한 시간 창출시책 상세 설계, 구조화 지원을 통해 생성 AI활용으로 콜센터 업무 40% 절감을 기록했다.

4. 비전

True North라는 언제나 클라이언트, 사원, 커뮤니티에 대해 올바른 일을 실시한다 하는 신념을 가지고 있다.

결과를 중요시하고 클라이언트의 성공을 위해 전략적으로 하지만 윤리적으로 전략을 세웁니다. 또한 1%의 실현 가능성이 있으면 실현하려 하는 빠른 실현성이 있다.

5. 평판

Glassdoor Best Place to Work 2024

Top 50 Employers for Women 2022

Best Workplace for parents 2023

Best Places to Work 2024: Top 10 U.S. large companies

- Bain & Company
- NVIDIA
- ServiceNow
- MathWorks
- Procore Technologies
- In-N-Out Burger
- VMware
- Deltek
- 2020 Companies
- Fidelity Investments

1. Bain & Company

Rating: 4.8

Industry: Consulting

What employees are saying:

"The culture has been one of the most supportive and collaborative environments I've ever worked in. Bain truly values its people and invests heavily in their development, whether that means providing extensive training programs, offering opportunities to work on high-impact projects, or simply fostering a sense of community and belonging."

[Browse Open Jobs](#)

AXA UK

We undertook a listening project with our workforce to understand what matters to them. The resulting commitments include refreshing our bullying and harassment policy, improving flexible working opportunities (achieving a 13 per cent increase in roles advertised as flexible) and increased senior leadership advocacy. This led to much improved engagement for our gender strategy.



Bain & Company

We aim to be a leading employer for all diverse talent, putting inclusion at the heart of everything we do. We are proud of our progress towards gender parity: half of recruits are women, female consultants are promoted and retained at parity, and the company offers equal paid parental leave.

1

Cisco

Information Technology

San Jose, CA, US

[View Company Profile](#)

WHAT EMPLOYEES ARE SAYING

I joined Cisco a year ago because I had two...
[Read more](#)



2

Bain & Company, Inc.

Professional Services

Boston, MA, US

[View Company Profile](#)

WHAT EMPLOYEES ARE SAYING

Willingness to let you chart your own path...
[Read more](#)



6. 신입 공고

Consultant

 Job ID
10407

 Work area(s)
[経営コンサルティング](#)

 Team
[General Consulting](#)

 Employment type
Permanent Full-Time

 Location(s)
[Amsterdam](#) | [Athens](#) | [Atlanta](#) | [Austin](#) | [Bangkok](#) | [Beijing](#) |
[Bengaluru](#) | [Berlin](#) | [Bogota](#) | [Boston](#) + 56 offices

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Description & Requirements

WHO YOU'LL WORK WITH:

Imagine a role that builds on your academic and personal capabilities, providing the most interesting business challenges and the opportunity to tackle them with the brightest and most supportive peer group. A role where you'll make an impact from day one and be set on a global career path that will maximize your future career potential.

We have a long tradition of solving the most challenging problems with notable industry leaders and our consultants are the linchpins of this success. If you're an ambitious individual who enjoys working with the brightest, most curious minds then we'd love you to join our team.

WHAT YOU'LL DO:

As a Bain consultant, your analytical, interpersonal, creative thinking, business management and leadership skills will be called upon from day one. You will be in the thick of the action as you work side-by-side with some of the best in the business. And you will help create change.

Every day is different but a sample of the things you can expect to accomplish include:

- Research the client organization and industry; interview, conduct focus groups and facilitate workshops with client employees, management teams and other stakeholders
- Identify issues, create hypotheses and execute analysis; translate data into meaningful insights; present recommendations to key decision makers
- Move the client to action; develop a plan to implement the strategic recommendations; manage the execution
- Be a mentor to junior team members

The learning curve is steep and the rewards – global travel, influential connections, world-class global training, personal satisfaction, unparalleled career-development, and, yes, financial – are second to none.

Given the workload and performance expectations of this position, consultants are regularly required to work more than 50 hours/week to perform essential duties of the job.